

Download presentation slides here:





Investor Presentation

Advanced Info Service Plc.

February 2018



Add AIS IR LINE@

Ticker: ADVANC (SET)
AVIFY (ADR)

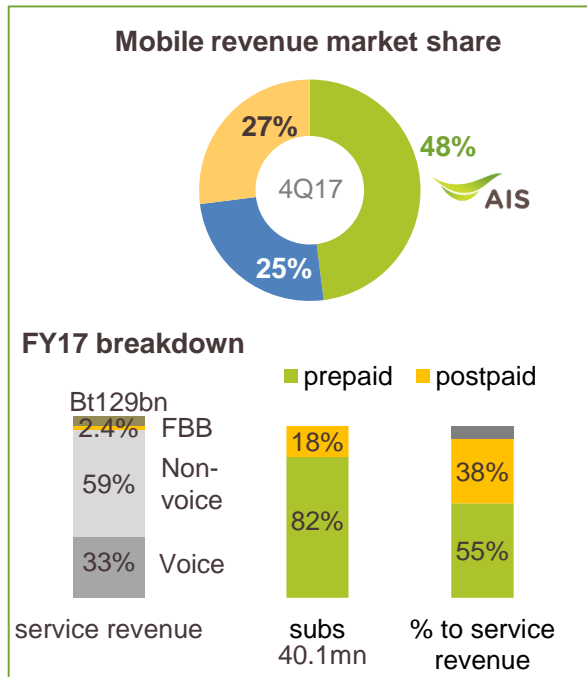


FTSE4Good

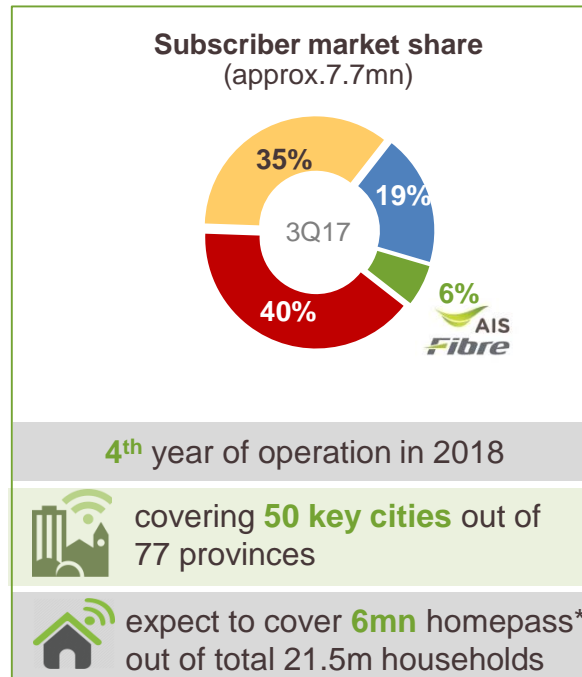
AIS: Digital Life Service Provider



Lead and digitally transform in
“**Mobile**”



Grow stronger in
“**Fixed broadband**”



Partner to offer differentiated
“**Digital service**”



Digital life service provider with convergence products

Mark leadership in mobile data

- Nationwide 4G/3G/2G coverage with focus on network quality
- Focus on scale to maintain cost advantage

Aim to be a significant player in 2020

- Leverage existing nationwide fibre infrastructure
- Defensive value to core mobile business

Pursue long-term growth with integrated services

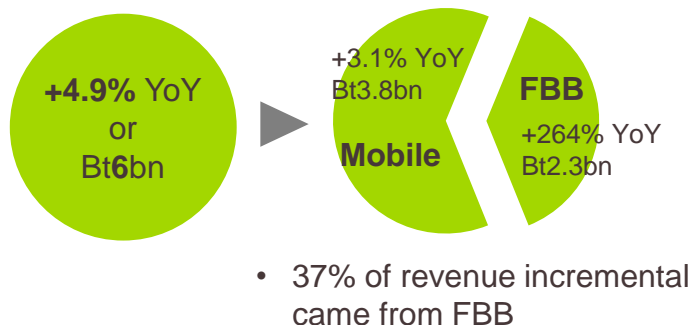
- Emphasize partnership & ecosystem
- Leverage the large sub base and telecom infrastructure

*Homepass is defined as a number of households within AIS fibre service area. This includes the homes that require additional investment i.e. port, last miles to be able to get connected.

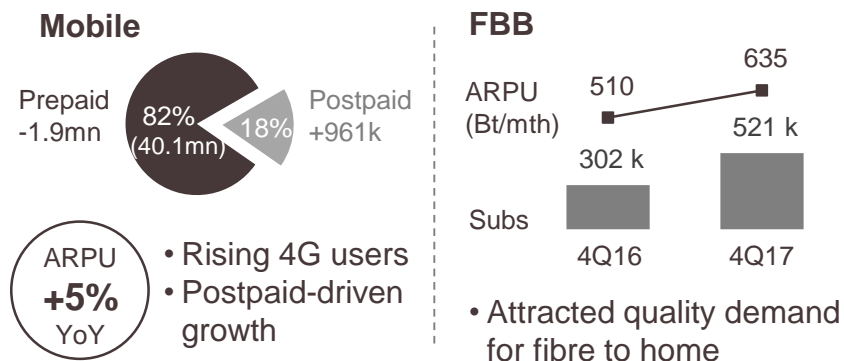
FY17 Recap: Fundamentals set



Integrated position drove revenue growth



Focused on quality amid high competition



Continued cost optimization

Operational cost of service¹⁾

+4.2% YoY

- Focused on network OPEX efficiency and digitized process
- 16% YoY** if excluding payments to TOT

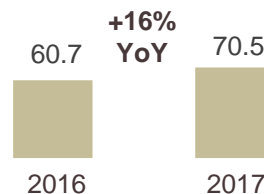
SG&A

-16% YoY

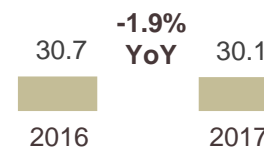
- Managed subsidies to focus on quality revenue

Cash profit highly improved

EBITDA (Bt bn)



NPAT (Bt bn)



- Balanced revenue growth and return

¹⁾ Cost of service excluding IC and D&A

FY18 Guidance



FY18 Guidance		
Item		
Service revenue (ex. IC)	+7-8% YoY	<ul style="list-style-type: none"> • 2% of which comes from CSL • Increasing data usage on 4G and fixed broadband subscriber base • Moderate growth in enterprise business with synergy from CSL
Sale revenue	Decline and make near-zero margin	<ul style="list-style-type: none"> • More targeted marketing campaigns
EBITDA margin	45-47%	<ul style="list-style-type: none"> • Improving revenue and continuing cost management
Cash CAPEX	Bt35-38bn	<ul style="list-style-type: none"> • Strengthen 4G capacity to support mobile data growth using advanced technology • Expand fixed-broadband coverage and last miles
Dividend policy	Minimum 70% payout of NPAT	<ul style="list-style-type: none"> • Preserve financial health and flexibility for future growth

AIS' digital transformation toward 2020



Next Generation Network

Network Function
Virtualization &
Cloudification



- > 90% cloudification
- Network virtualization ready for 5G

- **5G** future-proof networks
- **IT** legacy transformed to Cloud-friendly network architecture
- **AI** for network operation

Next Generation Economy

Contents and
Enterprise
Segments



- Expand revenue contribution of enterprise business from 9% to 25%

- New opportunities:**
- IoT
 - SME & R-SME
 - Managed Security
 - Mobile Digital Marketing
- Maximize value of **contents** in customer retention and branding

Next Generation Xperience

Customer Value
Management



- Move to ARPH
- Improve revenue assurance and add valued users

- Data-driven analysis** based on customer insights:
- Bundle mobile, fibre & content via **FMC**

Full Service
Digitization



- Provide shops & services that never sleep

- **Digitize** all customer journeys
- **AI/Chatbots** embedded into all self-service channels
- Deployment of **OMNI channels**

Next Generation Team

Organization
Transformation



- Data-driven organization & culture

- **Organization** readiness for digital disruption
- **Leverage** capabilities and create synergies in value chain supporting digital business objectives

Target 2020

Strategy toward 2020

Mobile: Drive 4G users through valued offerings



Business direction in 2018

Key driver



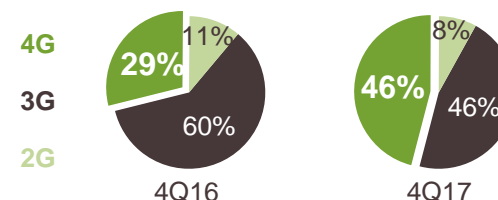
Strategy



- Increasing 4G penetration and data usage
- Continue** to improve network and brand perception
- Target uplifted offerings through **customer value management** program
- Convergence** of mobile, FBB, and video content targeting revenue per household and brand value

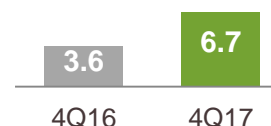
Growing 4G penetration & streaming

Breakdown by technology

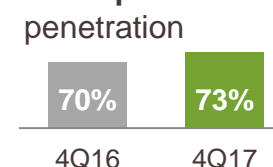


VoU

(GB/data sub/month)



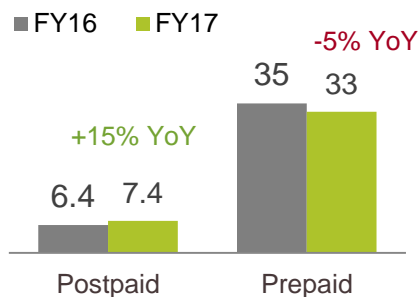
Smartphone penetration



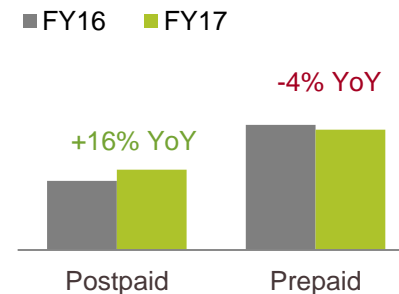
Postpaid segment was the key contribution to 3.1% mobile revenue growth in FY17

- Strong growth in postpaid segments in both net addition and revenues
- In 4Q17, postpaid revenue grew double digits and contributed >40% of mobile revenues.

Subscribers (mn)



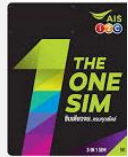
Revenue (Bt bn)



Mobile: Target quality revenue

Product focused on creating customer value

Integrated and best value



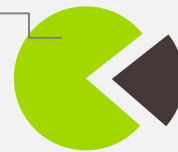
- New prepaid SIM focusing on simplification and sale efficiency



- Competitive bundling packages for postpaid

Fixed-mobile-content convergence

78%
of AIS Fibre
subs also use
AIS Mobile



- Increasing value per household



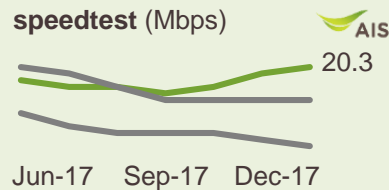
Best Deal!	799	50 / 20 Mbps	PLATINUM HB free 3 months	Max Speed up to 4 Mbps	AIS SUPER WiFi
New!	1,099	100 / 30 Mbps			

Targeted retention program

- Adopt Big Data to analyze customer usage and behavior
- Proactively offer relevant products/services to increase stickiness

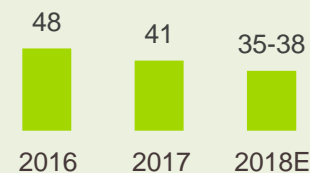
Leading network quality and enhance brand perception

4G download speedtest (Mbps)



- Improving data network quality with optimum investment

CAPEX (Bt bn)



OOKLA



1 AIS ONE NETWORK



- Position as leading brand in mobile data

Mobile: Digital strategy to enhance sale and service

Digital Content



Increase visibility



Bring in local content and mainstream international content



Package design to attract segmented subscriptions



paid
subscribers

60k
in mid-17

270k
in end-17

Digital Sale & Service



Artificial
intelligence



HYBRID



Intelligent
assistant

- Enhance customer journey and service efficiency
- Upsell via personalized offerings and time freed-up of staff

Digitized Customer Journey

Discovering



Visible to >38mn accounts

Deciding

Website and
online store
>5mn active
visitors



& CVM

>2mn active users

Experiencing & upgrading

%Sales from
online
channel

5%
in 2016

7%
in 2017

76%



2016

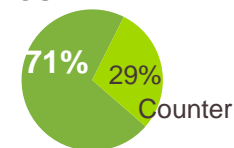
79%



2017

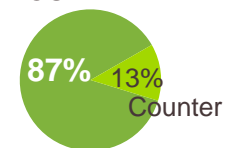
%Calls handled
by IVR

KIOSK



2017
%Service
transaction

KIOSK



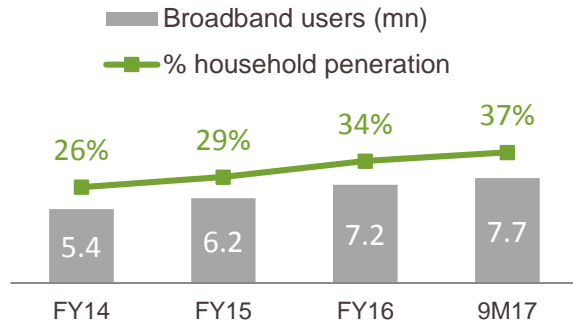
2017
%Payment
transaction

FBB: Industry expanding into fibre-to-the-home



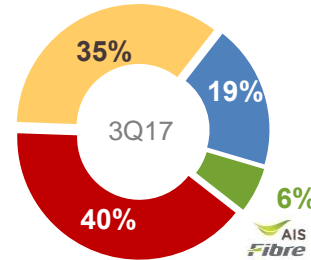
Thai fixed broadband market

37% market penetration with majority using xDSL



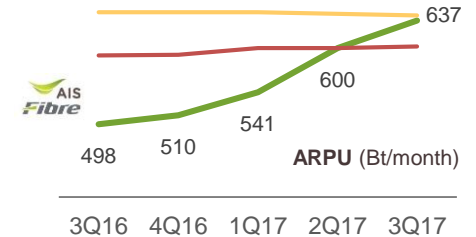
FBB subscriber market share

Total est. 7.7mn users

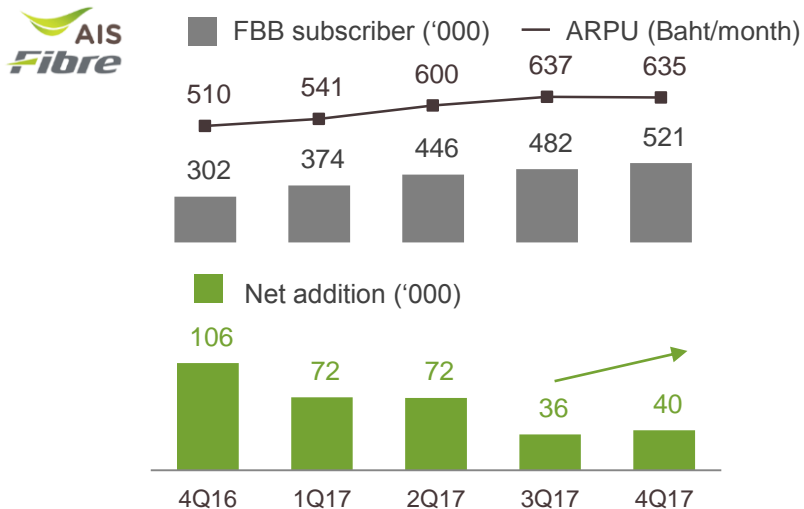


Industry ARPU

AIS Fibre saw continuous ARPU improvement vs peers in FY17



AIS Fibre's momentum improving



covering
50
key cities

Leverage
existing fibre
infrastructure

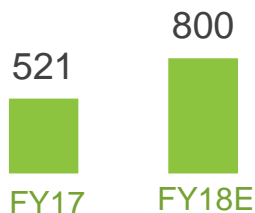
Contributing
2.9%
of service revenue

Net addition
momentum improved
with quality screened

FBF: Scale up to support convergence strategy







FBF subscribers ('000)



2018: target 800K FBF subscribers

- Scale up and improve EBIT level
- Enhance revenue growth and brand value through convergence

Coverage expansion	Sales, Technical & Customers supports	Subscriber acquisition
 <p>Focus in existing 50 cities, covering 6mn homepass</p>	 <p>Synergy with CSL on sale & technical support</p>	 <p>Convergence packages targeting family</p>
 <p>Bt6bn CAPEX mostly for last miles</p>	<p>↑ Service Efficiency</p> <ul style="list-style-type: none">• Guarantee 48hrs installation• Enhance call center to be able to take level-2 call support through Network Operation Center (NOC)	<p>Enhance channel effectiveness</p>




Be one of the major players in fixed broadband market in 2020

FBB: Adding value through bundling packages



Pure broadband	Max Speed Internet (Download/Upload)	Standard Price (Baht/Month) (Exclude VAT)	AIS Postpaid Customer (Baht/Month) (Exclude VAT)
	30/10 Mbps	590	531
	50/20 Mbps	777	699
	75/30 Mbps	888	799
	100/40 Mbps	999	899

Broadband + contents	Max Speed Internet (Download/Upload)	Standard Price (Baht/Month) (Exclude Vat)	AIS Postpaid Customer (Baht/Month) (Exclude Vat)	AIS Serenade (Baht/Month) (Exclude Vat)	TV, movies, series, cartoons and news from world-class channel with AIS PLAYBOX
	30/10 Mbps	690	631	-	-
	50/20 Mbps	877	799	699	-
	75/30 Mbps	988	899	-	-
	100/40 Mbps	1,099	999	899	-

broadband + contents + mobile	Monthly Fee (Bt)	FBB mbps (DL/UL)	Entertainment	MOBILE Unlimited speed at
	599	30/10	NA	1Mbps
	799	50/20	 HCSQ 12 months	4Mbps
	1,099	100/30	 3 months	4Mbps
	1,799	100/40	 HCSQ 12 months	6Mbps

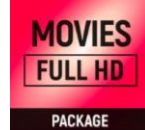
- Offer competitive pricing with segmented packages to serve different needs of customers
- Focus on ARPU accretion – Encourage customers to subscribe to high-end packages with more value for money and attractive campaigns
- Leverage synergy of the three core businesses (FMC) to acquire new subscribers while create stickiness and differentiation.

More than **100+** free channels and current **40** exclusive channels both linear and on-demand

Bt599/month



Bt399/month



Bt299/month



Bt199/month





*AIS WIFI is included in all packages.

Digital service: Create differentiation with exclusivity and variety

1. Digital contents



Create **differentiation** and **value added** to both mobile and fixed broadband businesses and introduce convergence packages

AIS PLAY and **AIS PLAYBOX**, AIS' video platforms, providing world class entertainment both on the go and at home

More than 1mn active subscriber with 270k paid subscribers

2. Enterprise services

- Largest mobile network infrastructure and backhaul at carrier grade, supporting coverage and capacity to serve enterprise segment e.g. domestic data circuit (lease line), corporate internet
- Provide end-to-end ICT total solutions from voice/data connectivity to ICT solution



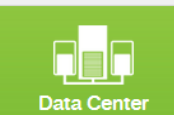
- Consultancy, system installation/relocation/maintenance/ security



- AIS Unified Communication – a Cloud phone system
- AIS mForm – a platform to build internal online forms



- Partner with Microsoft Azure to provide resource management with insightful analytics



- Tier-4, world-class Data Centers



- EDS with Bandwidth-on-demand function

3. Mobile payment and digital platform



- Mobile payment gateway, partnering with banks and credit card companies

mPAY



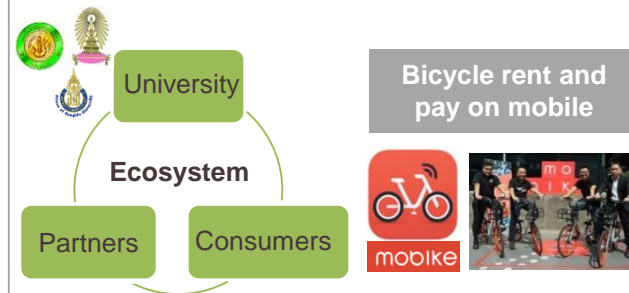
myAIS app

- >2mn active users
- All-in-one AIS user app gearing toward full digitization

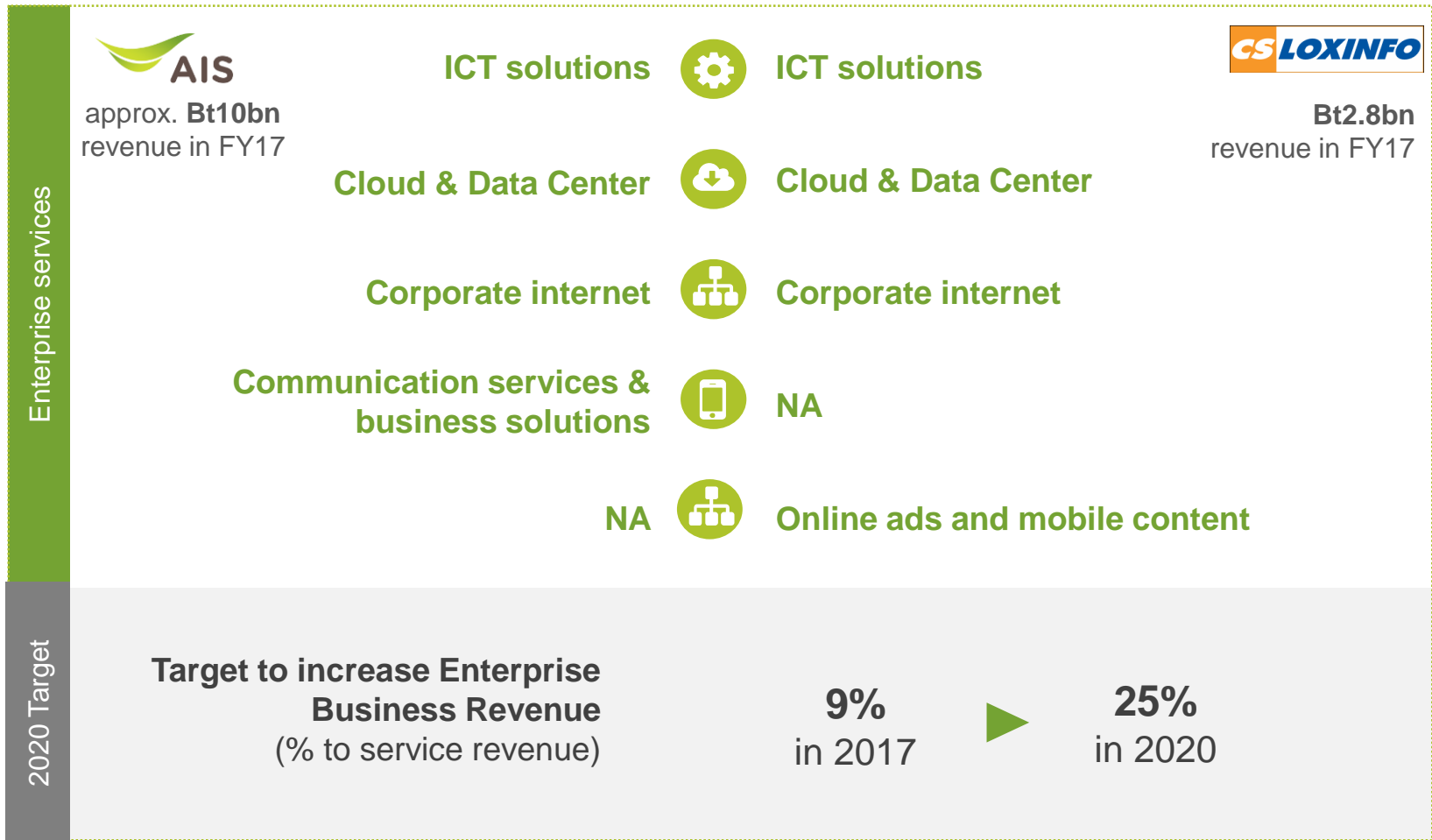
4. Internet of Things (IoT)



- Require small bandwidth
- Long-life battery
- Use-based business model



Enterprise: Overview of AIS Enterprise and CS LOXINFO businesses



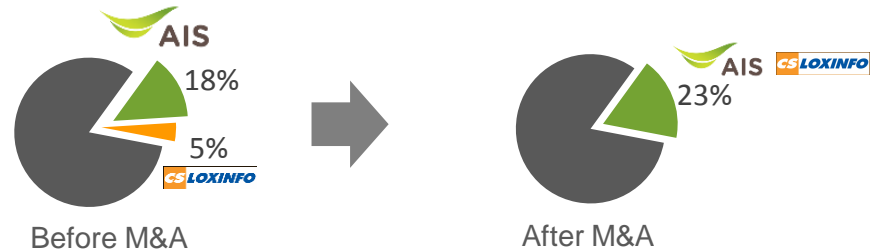
Enterprise: CS LOXINFO Business Integration



Bt56bn

ICT & Mobile enterprise
market in 2017

Enterprise revenue market share



	Strengthen position in enterprise market	
<p>Lower inter. bandwidth cost Own fiber infrastructure</p>	<p>COST SYNERGY</p> <ul style="list-style-type: none"> ✓ Operate CSL's services with lower OPEX 	<p>Asset light models</p>
<p>Data center outside BKK Large size corporate customers Sizable corporate mobile base</p>	<p>REVENUE SYNERGY</p> <ul style="list-style-type: none"> ✓ Cross sell & upsell potential from larger customer base and complementary product portfolio ✓ Widen Data Center propositions and target segments 	<p>Data center in inner BKK Mid-size corporate customers Well-known brand with good service quality</p>
<p>Economies of scale</p>	<p>OPERATIONAL EFFICIENCY</p> <ul style="list-style-type: none"> ✓ Sales & Marketing alignment ✓ Leverage sale and technical expertise ✓ Align product roadmap 	<p>Strong and experienced sales and technical support in ICT</p>

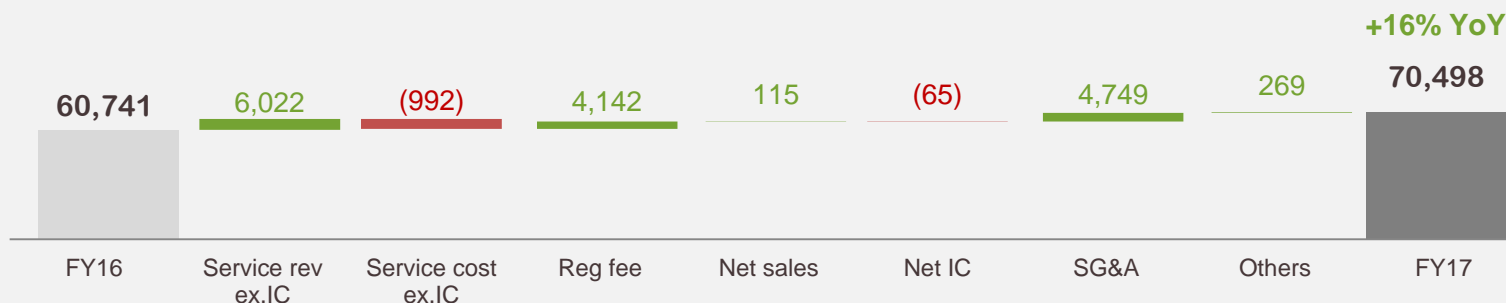
Expected to realize synergy in 1-2 years

APPENDIX

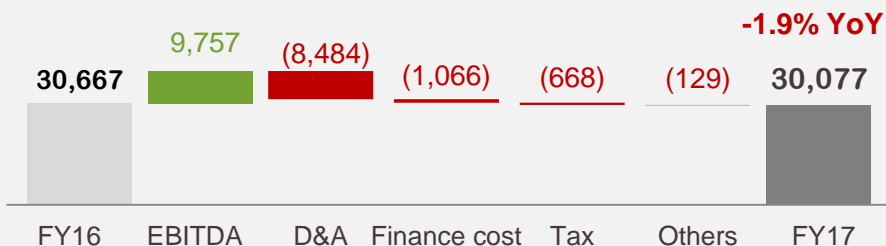
FY17 Snapshot



FY17– EBITDA (YoY)



FY17– Net profit (YoY)



- Finance cost included deferred interest from spectrum licenses (non-cash) amounting Bt2.1bn in FY17 compared to Bt1.3bn in FY16.
- Effective tax rate was 16%, supported by tax benefit from investments.

FY17	Bt bn	% YoY
Service revenue, excl. IC	128.6	+4.9%
Mobile	125.5	+3.1%
FBB	3.1	+264%
EBITDA	70.5	+16%
Net profit	30.1	-1.9%

FY17 Financial Highlights

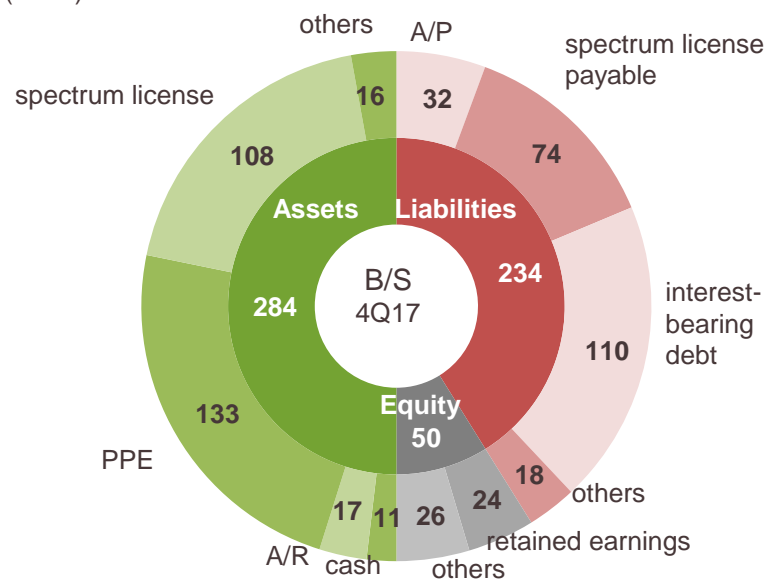


Bt mn	4Q16	3Q17	4Q17	%YoY	%QoQ	FY16	FY17	%YoY
Service revenue ex. IC	31,617	32,455	32,611	▲3.1%	▲0.5%	122,561	128,583	▲4.9%
Sales revenue	8,315	5,022	7,488	▼9.9%	▲49%	23,924	24,775	▲3.6%
Total revenue	41,319	38,580	41,205	▼0.3%	▲6.8%	152,150	157,722	▲3.7%
Cost of service ex. IC	(15,155)	(15,764)	(15,981)	▲5.4%	▲1.4%	(52,694)	(62,460)	▲19%
SG&A	(7,961)	(6,599)	(6,338)	▼20%	▼4.0%	(29,776)	(25,078)	▼16%
EBITDA	15,058	17,589	18,454	▲23%	▲4.9%	60,741	70,498	▲16%
EBIT	8,340	9,971	10,411	▲25%	▲4.4%	39,488	40,812	▲3.4%
NPAT	6,468	7,469	7,701	▲19%	▲3.1%	30,667	30,077	▼1.9%
Sales margin	-3.3%	-4.9%	-0.6%	▲270bps	▲430bps	-4.2%	-3.5%	▲70bps
EBITDA margin	36.4%	45.6%	44.8%	▲840bps	▼80bps	39.9%	44.7%	▲480bps
EBIT margin	20.2%	25.8%	25.3%	▲510bps	▼50bps	26.0%	25.9%	▼10bps
NPAT margin	15.7%	19.4%	18.7%	▲300bps	▼70bps	20.2%	19.1%	▼110bps
Capex	(10,523)	(10,979)	(7,286)	▼31%	▼34%	(47,554)	(41,108)	▼14%

Maintained financial flexibility for future growth

4Q17 Balance Sheet

(Bt bn)



1.4X

Net debt to EBITDA

2.2X

Interest bearing debt
to Equity

0.5X

Current ratio

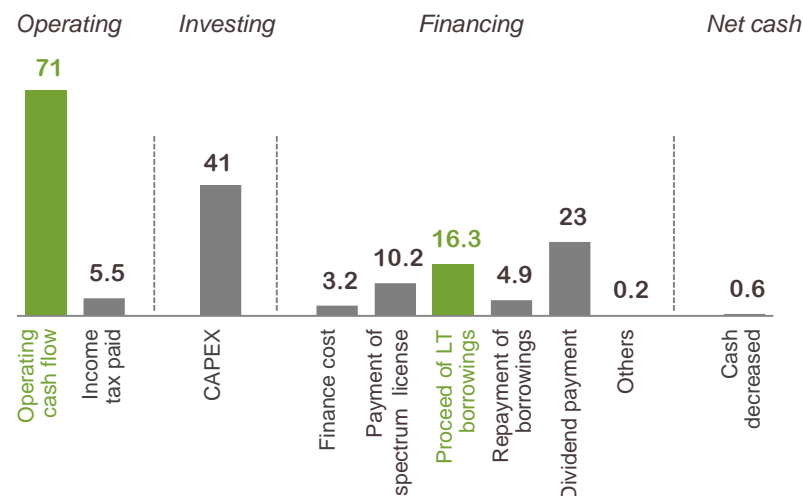
65%

Return on Equity

FY17 Cash flow

(Bt bn)

■ Cash increase
■ Cash decrease

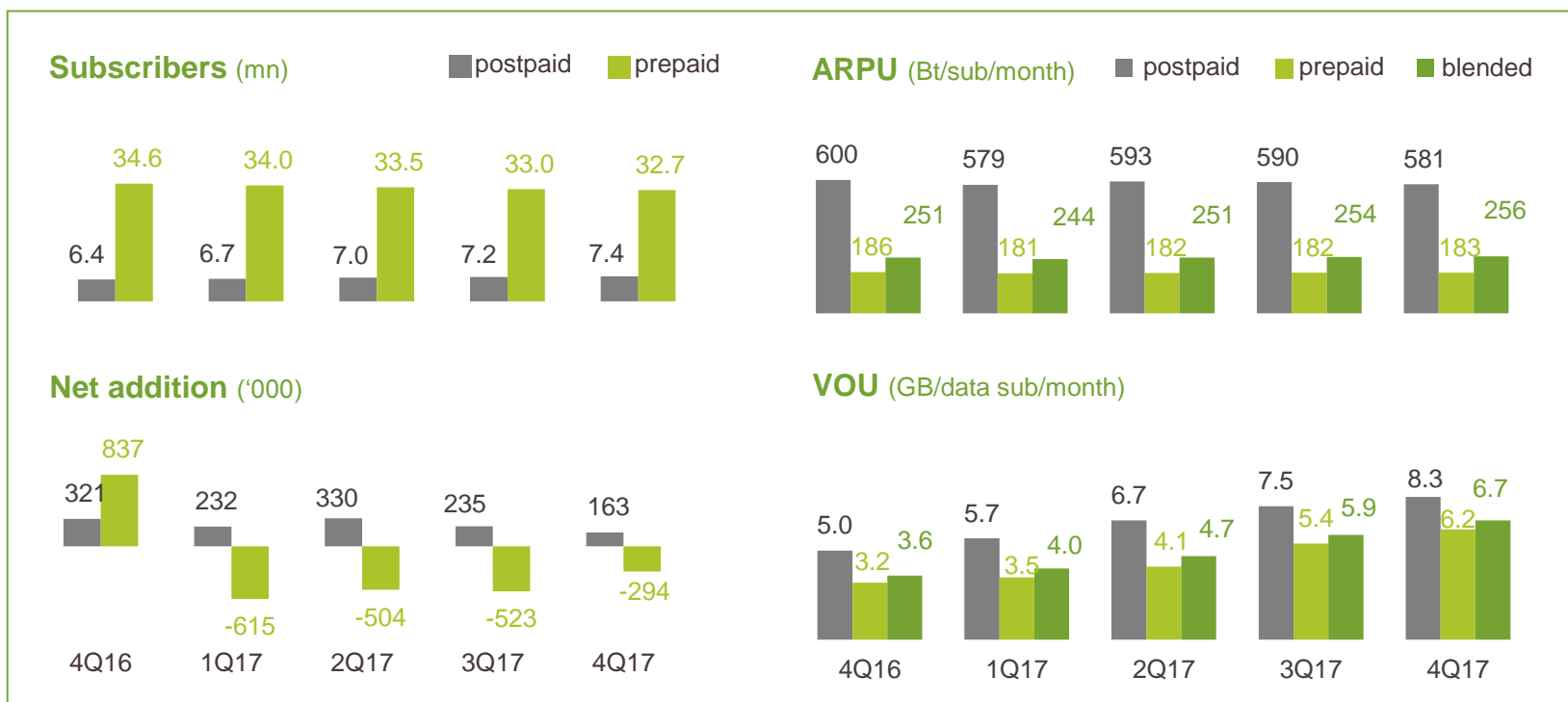


Operating cash flow remained strong to support network investment

Average finance costs = 3.1% p.a.

- Maintaining investment grade credit ratings
 - Fitch: national rating AA+ (THA), outlook stable
 - S&P: BBB+, outlook negative

Mobile: Postpaid subscriber base continued to expand AIS



- **AIS recorded 40.1mn subscribers**, dropping 131k QoQ from lower prepaid base.
- **Postpaid subscribers +163k** QoQ underpinned by attractive bundled package offerings and prepaid to postpaid migration.
- **Prepaid subscribers -294k** QoQ partially due to migration to postpaid and competition offering handset subsidies.
- **Blended ARPU** improved Bt2 QoQ, reaching Bt256 driven by larger postpaid base.
- **Blended VOU** rose to 6.7GB from video streaming and 4G adoption.

Mobile price plans: Target better ARPU and build differentiation on postpaid







Unlimited data usage with capped-speed packages

- Offer unlimited data usage at different speeds for diverse needs e.g. chat, social networks, music, HD video streaming
- Encourage customers to move from prepaid to postpaid subscription with worry-free plan

Full 4G speed packages










- Attract new data users and encourage higher ARPU subscriptions through premium VDO contents e.g. AIS PLAY, Premier package, HOOQ, and Netflix
- 4G speed with FUP, reduced speed after reaching the data usage limit
- Serve high-end heavy data users with real unlimited max speed experience

Buffet Net Plus

Monthly Fee (Bt)	4G/3G Unlimited max speed at	Call within AIS (mins)	Enjoy Free
299	1Mbps	5 numbers 24 hr.	  1 month
450	2Mbps	Unlimited 5am – 5pm	  3 months
550	4Mbps		
600	6Mbps		

*AIS WIFI is included in all packages.

4G MAX SPEED

Monthly Fee (Bt)	Total internet	FUP after reach data usage limit	Call all networks (mins)	Enjoy Free
299	1GB	128kbps	100	   1 month
399	3GB		150	
499	7GB		200	
599	10GB	384kbps	250	   3 months
799	15GB		350	
999	20GB		450	
1,099	Unlimited at max speed	-	650	   3 months
1,299			850	
1,499			1,200	
1,899			2,000	

*AIS WIFI is included in all packages.

Mobile: Handset discount with monthly plan (1/3)



- Discount on various branded 4G smartphones, focusing on mid- to hi-end segments
- Bundled with monthly plan at committed ARPU from 399Bt to Bt1,099/month
- Require advanced payment credited for monthly charge and subjected to 12 months contract

Bundled handsets

iPhone		Regular Price (Baht)	Discounts 4,000 Baht Monthly package starts at 699 Pay in Advance 2,000.-	Discounts 6,000 Baht Monthly package starts at 899 Pay in Advance 3,000.-	Discounts 7,000 Baht Monthly package starts at 1,099 Pay in Advance 4,000.-	Discounts 9,000 Baht Monthly package starts at 1,299 Pay in Advance 5,000.-	Discounts 10,000 Baht Monthly package starts at 1,499 Pay in Advance 6,000.-
iPhone X	64GB	41,000	37,000	35,000	34,000	32,000	31,000
	256GB	47,000	43,000	41,000	40,000	38,000	37,000
iPhone 8	64GB	29,000	25,000	23,000	22,000	20,000	19,000
	HOT 256GB	33,500	29,500	27,500	26,500	24,500	23,500
iPhone 8 Plus	64GB	33,000	29,000	27,000	26,000	24,000	23,000
	256GB	39,000	35,000	33,000	32,000	30,000	29,000





SAMSUNG		Regular Price (Baht)	Special Price (Baht)	Pay in Advance (Baht)	AIS Hot Deal Non-Stop Packages
Galaxy Note8		33,900	29,900	1,500	699
Galaxy S8+		30,900	24,900	2,000	699
			20,900	4,000	1,099
Galaxy S8		27,900	21,900	2,000	699
			17,900	4,000	1,099
NEW	Galaxy A8+	18,990	14,990	2,000	599
NEW	Galaxy A8	15,990	11,990		

HUAWEI					
NEW	Mate 10 Pro	27,900	23,900	2,000	699
			19,900		899
	P10 Plus	19,900	13,900		599
	P10 64GB	15,900	9,900		
HOT	GR5 2017	6,990	3,990	1,500	499
	nova 2i	9,900	6,900		
			5,900	2,000	599
HOT	Y7	4,990	1,990	1,000	399

Mobile: Handset discount with monthly plan (2/3)



Bundled price plans

Monthly Fee (Baht)	Internet (Unlimited)			All Network Calls (Mins)	AIS Network Calls (05:00 – 17:00)	WiFi Unlimited	Special Application
	Total	4G/3G	4G				
399	3 GB	1.5 GB	1.5 GB	50	Free Calls 1,000 Mins Per Month		 for 1 month
499	4 GB	2 GB	2 GB	100			
599	6 GB	3 GB	3 GB	150			
699	8 GB	4 GB	4 GB	200			 for 3 months
899	12 GB	6 GB	6 GB	300			
1,099	16 GB	8 GB	8 GB	400			
1,299	20 GB	10 GB	10 GB	650			
1,499	24 GB	12 GB	12 GB	800			
1,899	30 GB	15 GB	15 GB	1,400			 for 6 months

Mobile: Attractive prepaid to postpaid plans (3/3)



Convert from Prepaid to Postpaid service
Smartphone up to **80% off**

or get **50% of package**
AIS 4G FULL SPEED
4GB/200 mins, only 249.-



OPPO A37
1,000.-
Normal price 4,990.-

SAMSUNG Galaxy J7 Prime
3,600.-
Normal price 8,100.-

Monthly Fee (Bt)	4G/3G Non-stop	Call all network (min)	Enjoy Free
399 199	3GB	150	 1 month
499 249	4GB	200	
599 499	6GB	250	 3 months
799 399	10GB	350	
999 499	14GB	500	

▶ Non-stop packages, throttled at 128kbps

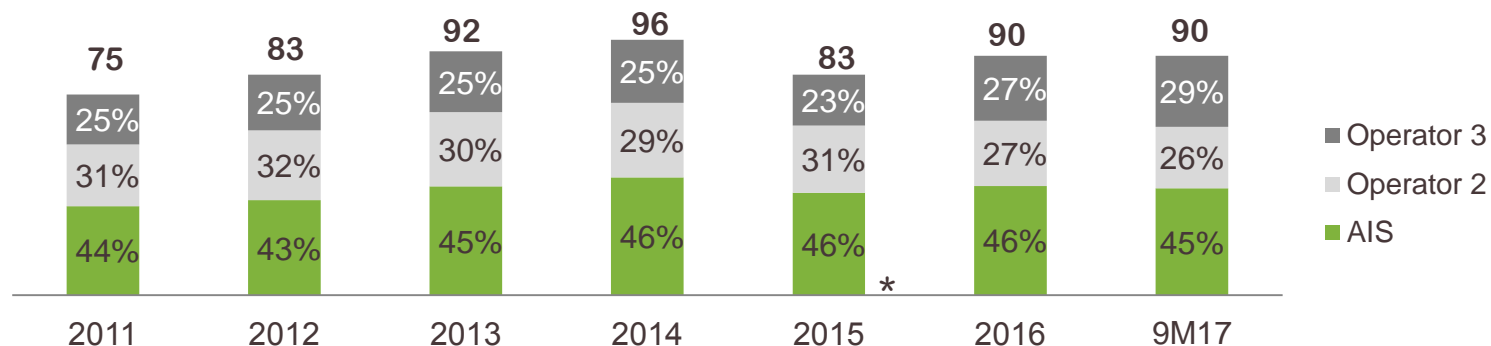
Unlimited packages at fixed speed ◀

Monthly Fee (Bt)	Unlimited capped-speed	Call all network (min)	Call within AIS
499	1Mbps	100	Unlimited 24 hr
600	4Mbps	300	

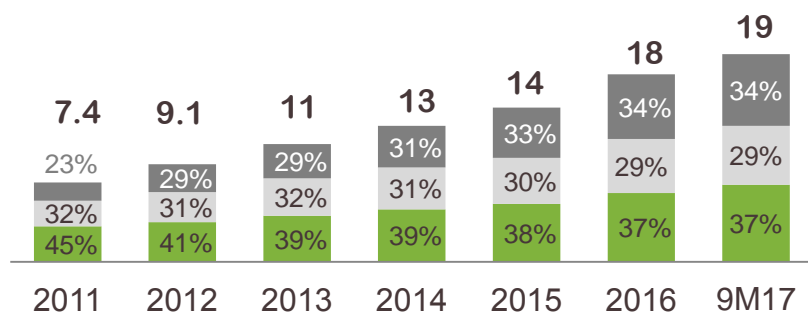
Mobile market share by subscribers



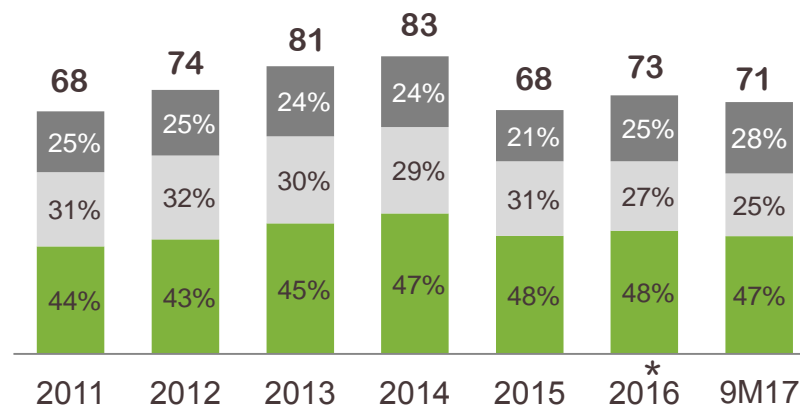
Total subscriber (mn)



Postpaid subscriber (mn)

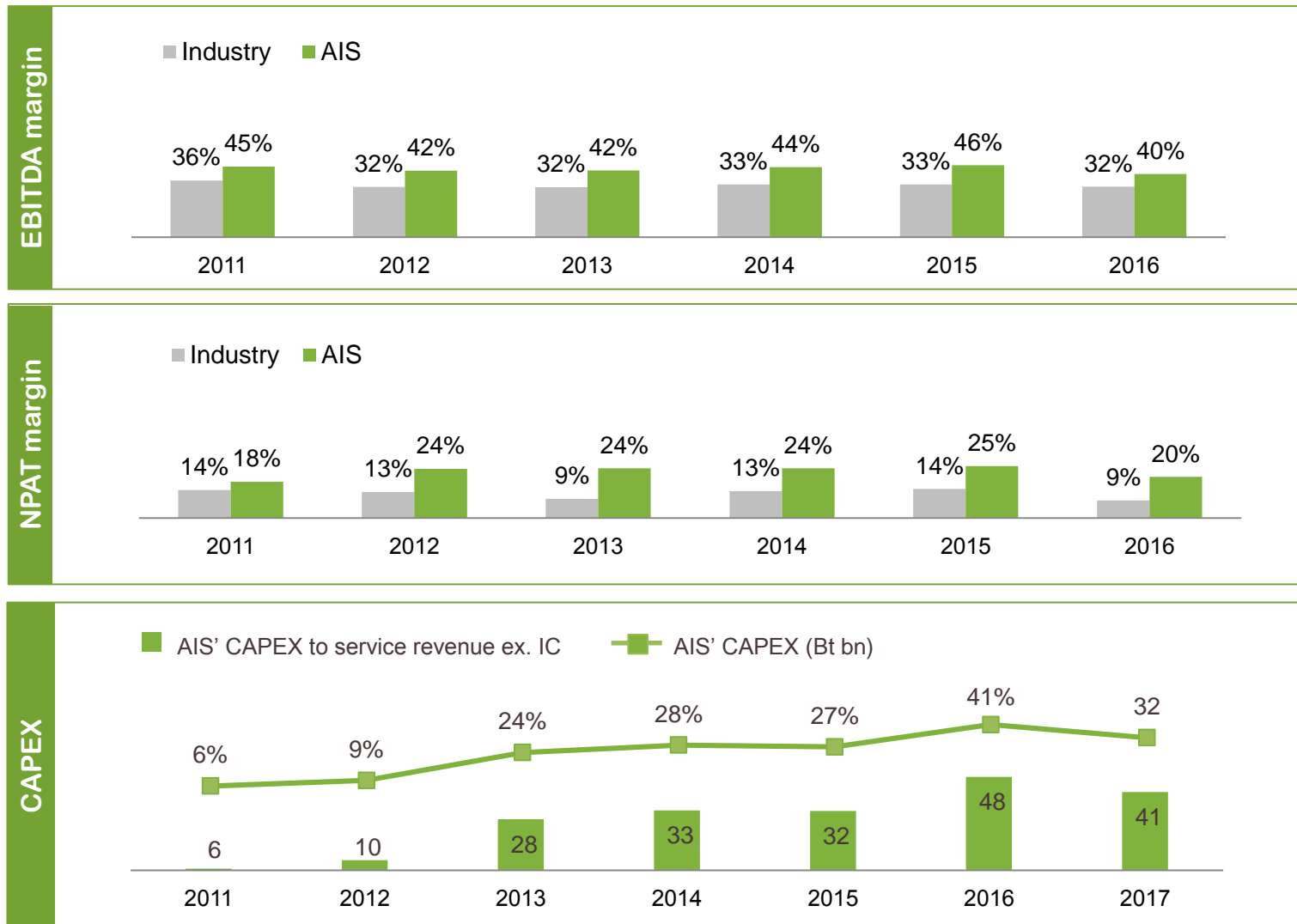


Prepaid subscriber (mn)



* In 2015, sub base of the industry was affected by the adjustment of prepaid sub reporting to reflect only active ones. The decrease in sub base also caused by NBTC's announcement requiring prepaid sub to register their SIMs. The SIMs that failed to register by the deadline were terminated.

Historical profitability and CAPEX trend



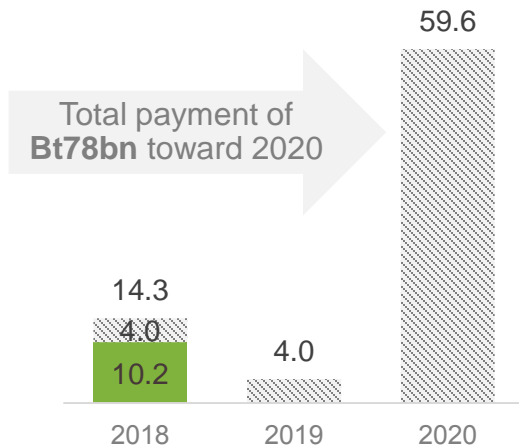
Source: company data

Debt payment and License payment schedule



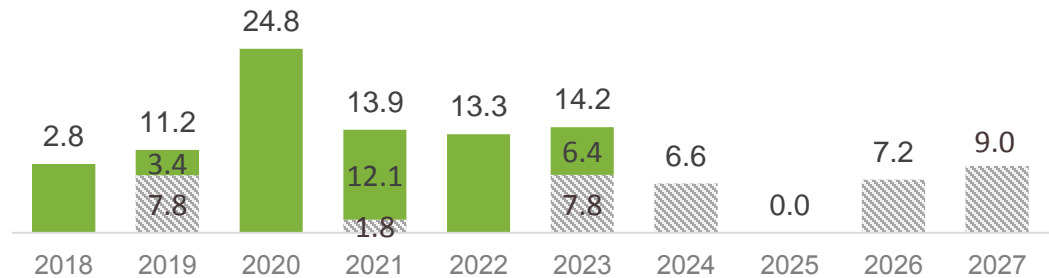
Spectrum license payment schedule*

- ▨ 900x10MHz license payment (Bt bn)
- 1800x15MHz license payment (Bt bn)



Debt repayment Schedule

- ▨ Debenture (Bt bn)
- Loan (Bt bn)



Note: 1800x15MHz license: the total payment is Bt40,986m for the use of 18 years, expiring in 2033
 900x10MHz license: the total payment is Bt75,654m for the use of 15 years, expiring in 2031

Distribution Channel

expanding touch points to +400k



AIS Branded Shop

100+ shops



Exclusive branded shop by partner (Telewiz)

450+ shops



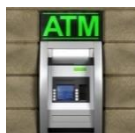
AIS Buddy

1,000+ shops



Electronic Distribution Channels

400k+ points



(refill-on-mobile agent)



Auto top-up KIOSK

Modern Trade Outlets

10k+ shops



Fixed broadband: Market offerings



Broadband Internet Value Package

Special!
for Extra
Upload

HomeBROADBAND Package

Max Speed Internet (Download/Upload)	Standard Price (Baht/Month) (Exclude VAT)	AIS Postpaid Customer (Baht/Month) (Exclude VAT)
30/10 Mbps	590	531
50/20 Mbps	777	699
75/30 Mbps	888	799
100/40 Mbps	999	899

Customer pays Bt650 for entry-fee

Source: company data as of Feb-18

HomePLUS Package

Broadband Internet with AIS PLAYBOX

Max Speed Internet (Download/Upload)	Standard Price (Baht/Month) (Exclude Vat)	AIS Postpaid Customer (Baht/Month) (Exclude Vat)	AIS Serenade (Baht/Month) (Exclude Vat)	TV, movies, series, cartoons and news from world-class channel with AIS PLAYBOX
30/10 Mbps	690	631	-	Enjoy free 100 + TV channel with vHigh Resolution. Free 12 months
50/20 Mbps	877	799	699	
75/30 Mbps	988	899	-	
100/40 Mbps	1,099	999	899	



Tech	DL/UL speed	Monthly fee (Bt)	Added service
FTTx	30/10	599	TV
	50/20	799	TV +mobile +4G/3G data UL at 4Mbps +WIFI
	100/30	1099	
	200/50	1399	
	300/70	1999	

Customer pays Bt650 for entry-fee



Tech	DL/UL speed	Monthly fee (Bt)	Added service
VDSL	30/10	590	Cloud box + IPTV + Movie Maxx free for 30 days
FTTx	100/30	700	
	150/50	900	
	200/100	1,200	

Customer pays one month in advance



Tech	DL/UL speed	Monthly fee (Bt)	Added service
FTTX	30/15	590	Pay extra Bt50-60 for IPTV
	50/20	700	
	100/20	800	
	150/30	990	
	200/80	1,200	

Digital services: More varieties and exclusivities



Introduced new content packages to attract customers with different preferences e.g. sport, family, movies at more affordable prices on both AIS PLAY and AIS PLAYBOX.

Mobile



PREMIER FULL HD

Ultimate
entertainment
+ Unlimited
internet
Bt499/month

PREMIER FULL HD

Ultimate
entertainment
Bt299/month

NEW

HBO FULL HD

Movies and
series from
HBO
Bt199/month

NEW

SPORTAINMENT FULL HD

Exclusive sport
entertainment
Bt199/month

Fixed broadband



PLATINUM FULL HD

Ultimate
entertainment
in all forms
Bt599/month

NEW

MOVIES FULL HD

Ultimate
movies & series
Bt399/month

NEW

FAMILY FULL HD

World class
cartoons
Bt299/month

NEW

SPORTS FULL HD

Thrilling
sports matches
Bt199/month



Contact us

IR website: <http://investor.ais.co.th>
Email: investor@ais.co.th
Tel: +662 029 3145

Disclaimers

Some statements made in this material are forward-looking statements with the relevant assumptions, which are subject to various risks and uncertainties. These include statements with respect to our corporate plans, strategies and beliefs and other statements that are not historical facts. These statements can be identified by the use of forward-looking terminology such as “may”, “will”, “expect”, “anticipate”, “intend”, “estimate”, “continue” “plan” or other similar words.

The statements are based on our management’s assumptions and beliefs in light of the information currently available to us. These assumptions involve risks and uncertainties which may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Please note that the company and executives/staff do not control and cannot guarantee the relevance, timeliness, or accuracy of these statements.